



### **About the Lesley Card**

- Official photo identification card for all students, faculty, and staff of Lesley University and Art Institute of Boston.
- Required for identification and access to essential campus services such as Meal Plans, Library Privileges, and access to Campus Buildings and Events.
- Features **CashLynx** Prepaid spending account on every Lesley Card for cashless purchases at the University Bookstore, Dining Locations, Libraries, Copy and Mail Center, Copiers, Printers, Vending Machines, and Public Safety.
- CashLynx acceptance now available for Selected Off-Campus Businesses!

## **CashLynx for Your Business!**

#### • Access student purchasing power

- Pre-paid \$\$\$ can only be spent at accepting locations on & off-campus
- Parents & students can add value pre-semester & refresh on-line 24/7
- Can be used to order & pay for deliveries to campus
- Increase student/parent awareness of your business
  - Inclusion in Lesley Card Program marketing materials & www.lesleycard.com
  - Dedicated parent deposit mailer
  - In-store signage & acceptance stickers
  - Utilize program manager & university channels to promote your business

#### • Fast and easy to participate

- Dedicated Program Manager
- Lease or purchase terminal delivered to your location
- No up-front fees or minimums
- Daily ACH settlement to your designated account; monthly statement
- Save on counter space & fees with optional bank card acceptance in same terminal (match or beat existing rates)
- Same terminal accepts 12 other Boston area College ID Cards\*

\*Colleges of the Fenway (6), Art Institute of Boston, Berklee College of Music, Mount Ida College, and New England Conservatory, School of the Museum of Fine Arts

# **Business Partner Marketing Channels\***

Initiative	Description	How You Benefit/Participate
In-Store Signage	Acceptance Posters & Stickers	Prominent Signage Display
Website & E-marketing <b>www.lesleycard.com</b>	<ul> <li>Official University-Branded Card Program Website</li> <li>On-Line Account Center</li> <li>On-Line "Add-Value" Capability</li> <li>Email to registered Cardholders providing Lesley Card program information / updates</li> <li>Facebook Announcements and Updates</li> </ul>	<ul> <li>Business Name, Address, &amp; Phone Number</li> <li>Logo Inclusion</li> <li>Hours of Operation</li> <li>Delivery Instructions</li> <li>Email Inclusion to Opt In Cardholders</li> </ul>
Card Program Brochure	<ul> <li>4 Color University-Branded Brochure</li> <li>Mail and Campus Distribution</li> </ul>	• Your Business Included in Brochure
Parent Deposit Mailer	<ul> <li>Dedicated Mailer each Semester sent to student's home address</li> <li>Card Program Brochure</li> </ul>	<ul> <li>Featured in Letter Copy</li> <li>Featured in Brochure</li> </ul>
Orientation Events	<ul> <li>Information for New Students &amp; Parents</li> </ul>	<ul> <li>Business Name Mention at Orientations</li> </ul>
Promotional Opportunities	<ul> <li>Welcome Back Offer</li> <li>Featured Merchant of the Week</li> <li>Finals Week Offer</li> <li>Customized Offers to Best Fit your Business' Needs</li> </ul>	<ul> <li>In-Store Promotional Posters</li> <li>Campus Digital Signage</li> <li>Home Page Website Feature</li> <li>Coupon Design Available</li> <li>Email to Opt In Cardholders</li> </ul>

\* Included at no incremental cost

# **Pay for Performance Pricing**

Our pricing model takes the guesswork out of student marketing. You only pay a commission when we deliver a customer to your business. Additionally, we offer optional bank card service to our merchants. Save money and counter space by utilizing 1 terminal for **CashLynx** and bank card acceptance.



### **To Learn More:**

Email us at CampusCashMerchantCare@blackboard.com or call 877-711-9089 to get started!

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